



“BIG”

Selling to the MOD

Business Innovation Group

17th March 2010 – 9.00am to 1.30pm.

Includes refreshments and buffet lunch

*Jellicoe Building - The University of Greenwich at Medway
Chatham Maritime, Kent, ME4 4TB*

Fancy selling to the Ministry of Defence?

The event will provide an opportunity to learn about MOD related opportunities, network with businesses that have won contracts, find out more about public sector funding, collaborative projects and the potential benefits of being part of a very innovative group.

BIG aims to significantly boost the county's economy through this new initiative by raising awareness of public sector funding, contracts, bidding and collaborative projects. The Group is supported by a number of key organisations in Kent & Medway.

To register for this event please complete the booking form below or contact **Sharon Hogbin:**
shogbin@tgcoc.co.uk or **Tel: 01634 311441**. For more details about BIG Please visit www.big-kent.org.uk

A minimal fee of £30.00 plus vat applies

This event is subsidised by BIG partners

Key Objectives of BIG:

- To bring together professional businesses and establish a regional collaboration platform for the Manufacturing, Engineering & Technology and Creative & Media sectors
- To support local companies in the exploration of new opportunities for public sector funding and contracts, commercial ventures and collaborative research & development programmes
- To help generate successful new opportunities linked to the London 2012 opportunities – both in the run up to 2012 and from its proposed legacy
- To offer expertise on how to bid for contracts as well as providing information on opportunities as they develop

Supporting Organisation:

**south east business
INNOVATION
&GROWTH**

Programme

- 9:00 Registration and Refreshments
- 9:30 Welcome & Overview by the Chambers
- 9:40 "Wordly Approach" – Derek Still
- 9:50 Selling to the MoD – Phillip Margerison, MoD
- 10:35 Comfort Break
- 11:00 Innovate to Supply MoD – How UoG can help – Dr Steve Woodhead, University of Greenwich
- 11:25 Centre for Defence Enterprise – Open to Innovation – Anne Norman, CDE
- 11:45 Knowledge Transfer Partnership – Dr Linda Hyder, University of Greenwich
- 12:10 Standardization Support to Defence – Harry McLernon, DSTAN
- 12:30 Q & A Presenters Panel
- 12:45 Buffet Lunch
- 13:15 University of Greenwich – Manufacturing & Testing Facilities tour (optional)

Please reserve place(s) for the forthcoming "BIG" Event at University of Greenwich at Medway on Wed 17/03/10, 8.45 am for 9.00 am registration, for which a cheque is enclosed for £

Please reserve a place for the optional facilities tour Yes No Thanks

Company:

Attendee(s) Name:

Address:

..... Postcode:

Telephone No: Fax No:

Email:

Type of Business:

Payment can be made by either: Cheque, Debit or Credit Card and confirmation of your place details will be sent on receipt of payment. Please complete and return to Thames Gateway (Kent) Chamber of Commerce, Stirling House, Sunderland Quay, Culpeper Close, Medway City Estate, Rochester, Kent, ME2 4HN or fax back to 01634 311450 or email shogbin@tgcoc.co.uk.

Please note: A full refund will only be given with a minimum of 7 days notice or 50% refund will only be given with a minimum of 48 hours notice.