

Issue 03 - July 2011

Supporting Organisations:

30th September 2011 - The BIG-Kent Motoring and Transport Forum

Transport and Motoring in the UK encompasses a wide variety of industries, including manufacturing, service support, computing, construction and communications. During the midst of what is a challenging economic situation, companies require a competitive edge to successfully contend in an industry in which the UK public sector is budgeted to spend over £20 billion in 2011-2012.

The BIG-Kent network will be hosting an event in September 2011 to explore the emerging industry trends, challenges and opportunities for companies involved in aspects of the transport industry. The event will be a valuable opportunity to hear presentations from senior individuals working within and providing into the sector.

To register your interest in attending, please contact BIG-Kent at:

E: wj77@gre.ac.uk

T: (01634) 883912

28th Oct 2011 - Security Event - Meet the Buyer (MoD)

BIG-Kent will be organising a Security event at Dover on the 28th of Oct. The event will be hosted by Channel Chamber of Commerce at the Old Royal Mail Sorting Centre. Come and discover how your business can supply to Britain's largest single customer.

The Government and other Guest speakers will give you an insight into the UK Defence & Security purchasing process and provide invaluable advice on how to sell to Government, which spends over £200 billion annually on goods and services.

Presentations on how you can tap into support and advice from the MOD, Royal Navy, Greenwich University and many more set the scene of the day. An exhibition for local businesses with these organisations will have information stands in the exhibition area with other suppliers.

To book your place at this event, book online at www.channelchamber.co.uk.



Manufacturing at Business Week Live 2011

The BIG-Kent network supports Business Week Live's *new* manufacturing forum, at the Dover Cruise Exhibition Centre.



With 150 exhibitors and over 1000 attendees expected at Business Week Live 2011, this event offers all businesses throughout Kent and the South East access to real commercial opportunities locally, nationally and internationally. In this climate it is essential for business managers and owners to connect with new customers however they can, to strengthen existing client relationships ring fencing them from competitors and to seek out new opportunities to build strategic partnerships and collaborations both in the UK and overseas.

BIG Kent is working with Business Week Live 2011 to specifically assist manufacturing businesses meet these challenges head on by offering a new forum within the show:-

The Manufacturing & Engineering Forum, supported by BIG Kent is a specially focussed zone where suppliers involved in engineering and manufacturing can exhibit, meet and showcase product, solutions and services. Alongside the exhibition showcase is a seminar and workshop programme where delegates can hear from senior level speakers such as UK TI, EEF, MJA Group, ADS, CDE, Megger, BIP Solutions and MoD Suppliers Service.

In addition to this The International Zone at Business Week Live will showcase over 30 overseas suppliers and groups of buyers from France, Belgium, Holland and Germany. A selection of seminars and workshops concentrating on export and import will walk start ups and SME's through the documentation process step by step and show them where the opportunities lie.

BIG Kent will be hosting the Manufacturing Forum and look forward to seeing you there. Exhibition stands start at just £440 + VAT and should be booked with Sallie Payne at Business Week Live.



www.businessweeklive.co.uk

Exhibit with BIG-Kent at Southern Manufacturing - February 2012

The Southern Manufacturing exhibition is the UK's largest regional manufacturing technology, electronics and subcontracting exhibition. In 2011, the exhibition drew more than 6000 visitors to see over 600 exhibiting companies and organisations.

BIG-Kent member companies were given the invaluable opportunity to exhibit under the BIG-Kent umbrella, providing a high value platform to increase the profile of their company on a national and international level. The event was a resounding success for all, attracting many new business contacts and opening the doors to many business opportunities.

For 2012, BIG-Kent once again invites our members and local companies to join us in exhibiting at this event at our specially reserved exhibition space. If this opportunity is of interest to you, please contact BIG-Kent at:

E: wj77@gre.ac.uk

T: (01634) 883912

For more information on these events and BIG-Kent, please visit our website at www.big-kent.org.uk

Follow BIG-Kent on 

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